

GOVERNMENT OF ODISHA
COMMERCE & TRANSPORT DEPARTMENT

No. 4156 /T., Dated Bhubaneswar the 26.03.2025
TRN-OE-OM-0003-2024

REQUEST FOR PROPOSAL (RFP)
DEPLOYMENT OF DOMAIN EXPERTS/ADVISORY EXPERTS
IN THE COMMERCE & TRANSPORT DEPARTMENT
RFP No: 3582/TRN, Dated: 13.03.2025

CORRIGENDUM

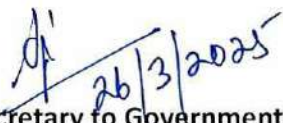
By virtue of this corrigendum, the following changes are hereby made in the Request for Proposal (RFP) under the selection process for necessary information of the bidders.

Sl. No.	Page Number / Section	Existing provisions of the RFP	Corrigendum
1.	Section: 2/ Information to the Bidders / Conditions of Eligibility / Sl. No. 3	Successfully completed at least 3 assignments having contract value of 1.00 Cr of similar nature for providing Advisory Services of a minimum duration of 2 years under Central / State Govt./PSUs in India during the last 5 financial years of 2019-20, 2020-21, 2021-22, 2022-23 and 2023-24.	Must have successfully completed at least 3 assignments of similar nature, each having a contract value of ₹1.00 Cr per annum, for providing Advisory Services with a minimum duration of 2 years under the Central / State Government / PSUs within India, during the last 5 financial years of 2019-20, 2020-21, 2021-22, 2022-23 and 2023-24. On-going advisory assignments of similar nature during the specified period shall also be considered eligible, provided the bidder should have completed 2 years of continuous service under each such assignment with an annual contract value of ₹1.00 Cr and the experience is supported by valid documents such as contract copy, client certificate and previous payment records. Assignments of "similar nature" means any consulting or advisory engagement undertaken by the bidder that involves providing technical, strategic, or operational advisory services to Central Government / State Government / PSUs in India"

2	Section: 2/ Information to the Bidders / Clause 2.9 / Evaluation of Proposal (Preliminary Evaluation)	Copies of IT Return for the last five assessment years of 2020- 21, 2021-22, 2022-23, 2023-24 & 2025-26.	Copies of IT Return for the last five Assessment years of 2020-21, 2021-22, 2022-23, 2023-24 & 2024-25.
3	Section: 2/ Information to the Bidders / Clause 2.9 / Evaluation of Proposal (Technical Evaluation)	Specific Experience of the bidder for providing advisory services assignments of a minimum duration of 2 years under Central / State Govt. in India during the last 5 years of 2019-20, 2020-21, 2021- 22, 2022-23 and 2023-24. (4 Mark for each eligible assignment) (Maximum 5 Assignments) Total Marks = 20	Specific Experience of the bidder in providing assignments of similar nature, each having a contract value of Rs. 1.00 Cr per annum, with a minimum continuous duration of 2 years under Central / State Government / PSUs in India, during the last 5 financial years of 2019-20, 2020-21, 2021-22, 2022-23, and 2023-24. • Scoring: 4 marks per each eligible assignment (Maximum: 5 eligible assignments) • Total Marks: 20 Note: Both completed and ongoing assignments shall be considered, provided they meet the stated eligibility conditions of, each having a contract value of Rs. 1.00 Cr per annum, with a minimum continuous duration of 2 years , and are supported by valid documentary evidences (e.g., contract copies, performance certificates, previous payment records).
4	Section 3: Scope of work / Clause 3.16 : Resource Profile	Clause 3.16 includes a table listing the proposed resources along with their job descriptions and required profiles. The table also contains a column titled "Max Mark" indicating mark allocation for individual expert profiles.	The "Max Mark" column in the Resource Profile table under Clause 3.16 is hereby deleted.
5	Section 4: submission forms / TECH-8 = Bidder's Experience	Submission of Assignment Details NB: Bidders are requested to furnish the required information up to 5 eligible assignments only from each category. Completed Projects having contract value of Rs. 20.00 Cr and duration $\geq$ 2 Years during	Submission of Assignment Details NB: Bidders are requested to furnish the required information as per the prescribed format up to five (5) eligible assignments only. Both completed and on-going assignments of similar nature, each having a contract value of ₹1.00 crore per annum with a minimum continuous duration of two (2) years , executed

		the last 5 FYs (19-20, 20-21, 21-22, 22-23, 23-24) will be taken into consideration for evaluation. Copies of Work Order / Contract Document / Completion Certificate for the respective assignments need to be furnished along with the technical proposal.	during the last five (5) financial years (2019-20,2020-21, 2021-22, 2022-23 and 2023-24), shall be considered for evaluation. Copies of Work Order / Contract Document / Completion Certificate for the respective assignments need to be furnished along with the technical proposal.
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All other terms and conditions of the RFP remain unchanged. The pre-bid clarifications are at **ANNEXURE- I.**


Additional Secretary to Government,
C & T (Transport) Department
Government of Odisha

Pre- Bid Clarification

Request for Proposal (RFP)
Deployment of Domain Experts/Advisory Experts
in the Commerce & Transport Department

RFP No: 3582/TRN, Dated: 13.03.2025

SL. No.	Page Number/ Section of the RFP Document	Current Provision/ RFP Text	Query from the Bidder	Clarification
1	Clause 2.1 Conditions of Eligibility Pg. no 12	Eligibility criteria table point 2 The bidder should have been in the consulting business for more than 10 years from the date of Incorporation on the last date of submission of the proposal.	We request a relaxation of the experience requirement from 10 years to 7 years to encourage broader participation and enhance competition while ensuring capable and qualified firms can contribute effectively. Hence, we request that the text be altered to - The bidder should have been in the consulting business for 7 years from the date of Incorporation on the last date of submission of the proposal.	No Change. The existing RFP condition will prevail.

2	Clause 2.1 Conditions of Eligibility Pg. no 12	Eligibility criteria table point 3 Successfully completed at least 3 assignments having contract value of 1.00 Cr of similar nature for providing Advisory Services of a minimum duration of 2 years under Central / State Govt./PSUs in India during the last 5 financial years of 2019-20, 2020-21, 2021-22, 2022-23 and 2023-24.	We request a relaxation in project duration and contract value to participate and to make the process more competitive. Additionally, we request inclusion of PMC, PMU, Feasibility Studies, and Assessment Studies with similar nature of work as eligible projects to ensure a broader understanding of the scope of work. Hence, we request that the text be altered to - Successfully completed at least 3 assignments having contract value of more than 50 lakhs of similar nature for providing Advisory Services/PMC, PMU, Feasibility Studies, and Assessment Studies of a minimum duration of 1 years under Central / State Govt./PSUs in India during the last 5 financial years of 2019-20, 2020-21, 2021-22, 2022-23 and 2023-24.	No Change. The existing RFP condition will prevail.
3	Clause 2.1 Conditions of Eligibility Pg. no 12	Eligibility criteria table point 4 The average annual financial turnover must be Rs. 20.00 Cr from consulting business only during the last 5 financial years of 2019-20, 2020-21, 2021-22, 2022-23 and 2023-24.	We humbly ask for MSME Relaxation for Financial Capacity The Ministry of Micro, Small, and Medium Enterprises (MSME) released a policy circular on 10th March 2016 for "Relaxation of Norms for Startups and MSMEs in Public Procurement on Prior Experience – Prior Turnover criteria "	No Change. The existing RFP condition will prevail.

4	Clause 2.4 Earnest Money Deposit (EMD): Pg. no 14	The bidder must furnish, as part of the technical proposal, an Earnest Money Deposit (EMD) amounting to Rs. 5,00,000/- (Rupees Five Lakh Only) in shape of Demand Draft from any scheduled commercial bank in favour of "Under Secretary to Government & DDO, Commerce & Transport (Transport) Department" payable at Bhubaneswar. The EMD of unsuccessful bidders shall be refunded after finalization of selection process and award of contract without any interest. The EMD of the successful bidder will be released only after furnishing of the required Performance Security and signing of the Contract. Bid not accompanied by the required EMD shall be rejected by the Client as non-responsive.	Request for Waiver from Bid Security/EMD for MSMEs in compliance with S.O.581(E) published under the Gazette of India as "Public Procurement Policy for Micro and Small Enterprises (MSEs) Order, 2012" – Kindly refer to Clause 10 which: • Guides the public procurement process to provide tender sets at free of cost to registered MSMEs. • Exempts them from payment of earnest money deposits (EMDs) to registered MSMEs. (We are recognised as a Category 'D' (Micro) MSME (UAM No. – TN02D0156946) by the Ministry of Micro, Small, and Medium Enterprises.	No Change. The existing RFP condition will prevail.
5	Clause 2.9 Evaluation of Proposal Pg. no 18	Bid Evaluation Parameters table point 1 Specific Experience of the bidder for providing Advisory Services assignments of a minimum duration of 2 years under Central / State Govt. in India during the last 5 years of 2019-20, 2020-21, 2021-22, 2022-23 and 2023-24. (4 Mark for Each eligible Assignment) (Maximum 5 Assignments)	We request a relaxation in project duration to make the process more competitive. Additionally, we request inclusion of PMC, PMU, Feasibility Studies, and Assessment Studies with similar nature of work as eligible projects to ensure a broader understanding of the scope of work. Hence, we request that the text be altered to - Specific Experience of the bidder for providing Advisory Services, PMC, PMU, Feasibility Studies, and Assessment Studies assignments of a minimum duration of 1 years under Central / State Govt. in India during the	No Change. The existing RFP condition will prevail.

			last 5 years of 2019-20, 2020 21, 2021-22, 2022-23 and 2023-24. (4 Mark for Each eligible Assignment) (Maximum 5 Assignments)	
6	Clause 2.9 Evaluation of Proposal Pg. no 18	Bid Evaluation Parameters table point 2 Financial Capability of the Bidder Average Annual Financial turnover from advisory / consulting services provided to the Central/ State Government Department / Ministry / PSU (Central / State) agency in India in each of the last 5 FYs (till FY 23-24) Average Annual Financial Turnover 20 to 30 Cr = 5 Mark (Additional 1 mark for each INR 1.00 cr (Maximum = 15 mark))	We humbly ask for MSME Relaxation for Financial Capacity The Ministry of Micro, Small, and Medium Enterprises (MSME) released a policy circular on 10th March 2016 for "Relaxation of Norms for Startups and MSMEs in Public Procurement on Prior Experience – Prior Turnover criteria " Relaxation in the Conditions of Bidder Average Annual Financial turnover from advisory / consulting services provided to the Central/ State Government Department / Ministry / PSU (Central / State) agency to allow Organisations with suitable technical experience to participate and to make the process more competitive. The marking criteria award 4 marks for each project where consultancy services were provided for projects with a total Project cost of ₹5 Cr or more	No Change. The existing RFP condition will prevail.

7	3.16 clause - Resource Profile Pg. no 40	Resource Profile table	Relaxation in the Conditions of Key Experts qualifications and relevant experience to allow Organisations with suitable technical experience to participate and to make the process more competitive. .	No Change. The existing RFP condition will prevail.
8	Clause No 2.1 "Conditions of eligibility" Page No: 12 Sl No:4	The average annual financial turnover must be Rs. 20.00 Cr from consulting business only during the last 5 financial years of 2019-20, 2020-21, 2021-22, 2022-23 and 2023-24	It is requested to kindly Consider and revised it to: The average annual financial turnover must be Rs. 10.00 Cr from consulting business only during the last 3 financial years of 2021-22, 2022-23 and 2023-24.	No Change. The existing RFP condition will prevail.
9	Clause No 2.9 "Evaluation of Proposal" Page No: 17	Financial Capability of the Bidder Average Annual Financial turnover from advisory / consulting services provided to the Central/ State Government Department / Ministry / PSU (Central / State) agency in India in each of the last 5 FYs (till FY 23-24) Average Annual Financial Turnover 20 to 30 Cr = 5 Mark (Additional 1 mark for each INR 1.00 cr (Maximum = 15 mark)	Financial Capability of the Bidder Average Annual Financial turnover from advisory / consulting services provided to the Central/ State Government Department / Ministry / PSU (Central / State) agency in India in each of the last 3 FYs (till FY 23-24) Average Annual Financial Turnover: • >10 and <= 15 Crores: 5 Marks • >15 and <= 20 Crores: 8 Marks • >20 Crores: 10 Marks	No Change. The existing RFP condition will prevail.
10	Clause No 2.9 "Evaluation of Proposal" Page No: 18 Technical Evaluation (2nd Stage)		Suggestion for additional clauses for sectoral experience: The Bidder must have experience of working on Road Transport/ Civil Aviation/ Railways/ Ports & IWT under the State Government/Central Government/ Public sector unit in the last 5 years. (Max. 20 marks) • Each Project- 5 marks (Maximum 3 Projects)	No Change. The existing RFP condition will prevail

			• Additional 5 Marks will be given if all the projects are under Odisha Government.	
11	Clause No 2.9 "Evaluation of Proposal" Page No: 18 Technical Evaluation (2nd Stage)	Key Professionals proposed by the bidder for the proposed services (CVs to be provided for the respective experts proposed by the bidder) Each Expert = 10 Mark	It is requested to kindly Consider and revised it to: Key Professionals proposed by the bidder for the proposed services (CVs to be provided for the respective experts proposed by the bidder) Each Expert = 5 Mark	No Change. The existing RFP condition will prevail
12	Clause No 2.9 "Evaluation of Proposal" Page No: 18 Technical Evaluation (2nd Stage)		It is requested to kindly Consider the clause: The Bidder must have experience of Project Monitoring /Project Management / Technical Support / Technical Support / Project Development or relevant consultancy projects of minimum project value of Rs. 3 Crores under Odisha Government, during last 5 years as on date of release of RFP. • Each Project shall carry 2 marks (Maximum 10 Marks) • In case the above projects are ongoing, each project shall carry 1 mark (Maximum 5 Marks)	No Change. The existing RFP condition will prevail

13	Bidder data sheet	Last date and time for receipt of proposals from Bidders. 15/04/2025 by 05 P.M. (Through Registered Post / Speed Post)	It is requested to kindly Consider and revised it to: Last date and time for receipt of proposals from Bidders. 06/05/2025 by 05 P.M. (Through Registered Post / Speed Post)	No Change. The existing RFP condition will prevail
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