



Directorate of Ports & Inland Water Transport,
Zone-A, Ground Floor, Fortune Tower,
Chandrasekharpur, Bhubaneswar-751023
Phone: 0674-2300885, Email: - portsniwt.od@nic.in

NO. 2759 /, DATE. 14.08.2025 /

1ST CORRIGENDUM TO EOI NOTICE NO.2499/P&IWT, DTD.28.07.2025

In pursuance to the above RFP Notice for Selection of an Agency/Firm for Up-gradation, Operation, Maintenance and Management of Crew Training Institute at Chandbali in Bhadrak District and Odisha Maritime Academy at Paradip in Jagatsinghpur District", the following modifications are being made in the document;

1. Bid Due Date : 29.08.2025 upto 03.00 P.M.
2. Opening of Bids : 29.08.2025 at 03.30 P.M.
3. Sub-Point 2.2.2.1(ii) of Point-2.2.2 "03 Months Refresher Course (Deck & Engine Rating Course) may be read 20 in-service candidates in every quarter instead of 10.

All other terms and conditions are remains same and unaltered.


Director
Ports & IWT, Odisha

Memo No. 2760 / Dtd. 14.08.2025 //

Copy forwarded to the Head State portal group, IT Centre Department of Information and Technology, Odisha, Bhubaneswar with a request to display the tender documents in the Website of Government of Odisha i.e. in <https://odisha.gov.in/all-tenders> with facilities so as to enable the interested bidders to participate in the tender till the last date of sale and receipt i.e. 29.08.2025 up to 3.00 PM.


Director
Ports & IWT, Odisha

(2)
Memo No. 2761 / Dtd. 14.08.2025 //

Copy submitted to the F.A.-cum-Additional Secretary to Government/ Additional Secretary to Government, Commerce & Transport (Com) Department, Odisha, Bhubaneswar for favour of information with reference to this Directorate Memo No.2503, Dtd.28.07.2025.


Director
Ports & IWT, Odisha

Contd...P/02

Memo No. 2763⁽²⁾ / Dtd. 14.08.2025 //

Copy submitted to the Collector and District Magistrate, Khurda / Superintendent of Police, Khurda for favour of kind information and necessary action with reference to this Directorate Memo No.2504, Dtd.28.07.2025.


Director
Ports & IWT, Odisha
14/8/2025

Memo No. 2764⁽²⁾ / Dtd. 14.08.2025 //

Copy forwarded to the Principal, Crew Training Institute, Chandabali, Bhadrak/ Principal, Odisha Maritime Academy, Paradip for information and necessary action with reference to this Directorate Memo No.2505, Dtd.28.07.2025.


Director
Ports & IWT, Odisha
14/8/2025

Memo No. 2765⁽⁴⁾ / Dtd. 14.08.2025 //

Copy forwarded to the Superintending Engineer, Inland Water Transport, Mechanical Division, Cuttack/ Superintending Engineer, Ports & IWT, Civil Division, Berhampur/ Executive Engineer, Fishery Engineering Division, Bhubaneswar/ Principal, Crew Training Institute, Chandabali, Bhadrak for information & wide circulation with reference to this Directorate Memo No.2506, Dtd.28.07.2025.


Director
Ports & IWT, Odisha
14/8/2025

Memo No. 2766⁽³⁾ / Dtd. 14.08.2025 //

Copy to Estimator for information and necessary action/ Guard File for record and reference/Office Notice Board for wide circulation.


Director
Ports & IWT, Odisha
14/8/2025

**REPLY TO THE QUERIES OF BIDDERS FOR APPOINTMENT OF AGENCY FOR OPERATION AND
MAINTENANCE OF CREW TRAINING INSTITUTE, CHANDBALI AND ODISHA MARITIME
ACADEMY, PARADIP**

Sl. No.	Clause	Query	Response of the Authority
(1)	(2)	(3)	(4)
Queries/clarification sought for by Sensea Maritime Academy (eMail: captsnehasish@senseamarine.com)			
01.	General	What are the incentives for Operating Partner on Capex, Opex and Working Capital? Kindly give light on this.	The Section 4 of the RFP i.e. “Terms of Reference” has specified the responsibilities and support from the State Government.
02.	General	The Directorate expects the Operating partner to provide placement of the candidates being trained. Kindly advise what help can be expected from the Directorate to make better placements for the candidates.	The placement of candidates is the sole responsibility of the Operator.
03.	General	The Directorate General of Shipping is constantly upgrading/changing the infrastructural requirements of the DG approved MTIs. How will these changes be incorporated on a later date after the initial up-gradation if and when it comes.	The infrastructural up-gradation of the Institute will be carried out by following rules/ regulations of Directorate General of Shipping.
04.	General	The Directorate general of shipping requires at least 85% of the candidates undergoing pre-sea courses to be placed for completion of mandatory sea time. How will the Directorate of Ports, Odisha help the operating partner in the placement process.	The operator needs to follow the guidelines of Directorate General of Shipping.

Sl. No.	Clause	Query	Response of the Authority
(1)	(2)	(3)	(4)
05.	General	How will the day to day operating cost be determined? Salaries, maintenance etc.	The Section 4 of the RFP i.e. “Terms of Reference” has specified the same.
06.	General	The Criteria for Evaluation requires the operator to have experience in maritime training as well as other maritime related activities. This is very rare to find. The RFP has shown no provision for a JV process for the operator	Joint Venture will not be Allowed.
07.	General	If JV is allowed then clarity is sought for the meeting of financial credential and other evaluating credentials.	Not Applicable
08.	General	The tenure of the agreement is too short to excite any operator to build and run the institute. The tenure should be increased to 20 years minimum.	At present the no change is contemplated regarding the tenure.
09.	General	What are the financial arrangements between the Directorate and the Private Partner?	The Section 4 of the RFP i.e. “Terms of Reference” has specified the same.
10.	General	RFP outlines the vision of reaching international standards; kindly confirm the commitment from the Directorate to procure simulators, training equipment, furniture etc to reach international standards. The ownership of the facility and assets always remain with the Directorate, hence it makes sense to have the budget from the Govt.	The Authority shall provide the same as per approval of the Institute Management Committee.
11.	General	Once the additional equipment and software required is identified, please enlighten us on the way forward for the procurement. When can the procurement be expected (timeline)?	The procurement shall be subject to availability of funds and approval of the Institute Management Committee or Commerce & Transport (Commerce) Department.

Sl. No.	Clause	Query	Response of the Authority
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12.	General	To obtain international and other national approvals, there is need for development of courseware, audit, approval fees etc. Since the Directorate is eligible to apply for the approval, and the operator can only support the process, we believe the responsibility should rest with the Authority. Kindly confirm if the Directorate is in alignment with this?	The Directorate shall apply for obtaining the approvals in which the operator will render necessary assistance and cooperation for the same.
Queries/clarification sought for by IIG Varsity (eMail: bimal.roul@iiggroup.in, bibhu.pattnaik@iigvarsity.com)			
13.	General	While we appreciate the vision set by the Directorate of Ports, the Deptt is silent on the cost of development of infrastructure. It is justifiable to expect Operating Partner to shoulder the cost of curriculum development, marketing and business development, new accreditations, cost relating to new courses etc. However, the infra development cost has to be borne by the Directorate as the developed facility is being left behind once the Operating Partner's tenure is over and will rest with the Directorate. The developed infrastructure is the sole property of Directorate and the Operating Partner has no right on it. Therefore, kindly enlighten us on this point as to how the infra development takes place as RFP document is totally silent on this.	The Authority shall develop the physical infrastructure as per approval of the Institute Management Committee.

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14.	General	What is the budget earmarked by the Directorate of Ports for infrastructure development cost while the rest the cost on Operating Partner? Can you quantify the amount and is there any blue print on proposed infra development? It is very much required to spend a decent amount on creating modern facilities when you intend to benchmark with international standards.	The budget will be approved by the Institute Management Committee as per the requirement.
15.	General	The goal of the RFP is to achieve worldwide standards; please confirm that the Directorate is committed to purchasing simulators and training infrastructure.	The Authority shall provide the same as per approval of the Institute Management Committee.
16.	General	The present condition of the both the facilities are not in good shape. New facilities have to be created which can take 2/3 years. A capex plan for at least 3 years to be brought out and whole hearted monitory support is required from the Directorate of Ports. We suggest the selected Operating Partner may be allowed to prepare a detailed development proposal and submit to Directorate and reimburse the developmental cost to the Operating Partner to speed up the process. This can be a one time cost. What is the take on this by the Directorate?	Reimbursement shall not be allowed. Any such proposal for improving the existing facility shall be put forth to the Authority and the Authority shall take it up for development.

Sl. No.	Clause	Query	Response of the Authority
(1)	(2)	(3)	(4)
17.	General	With the current courses offered by the Institutes, an Operating Partner cannot survive with their huge fixed costs. It is not at all viable in the current form to operate. Therefore the intake should be increased substantially. For getting more enrolments, how the Directorate is going to support the Operating Partner? A sponsorship scheme should be devised in which certain percentage of the intake can be reserved for weaker sections of the society. Kindly advise Directorate's take on this.	The Operator may introduce new courses and increase the intake capacity. No changes in the terms of reference.
18.	General	Shortage of Hostels in the Institutes. What is the plan for increasing the hostel facility for students? The facility at OMA is only for 10 students. The Operating Partner should be entrusted with the responsibility of adding new facility for at least 500 students including preparing drawings, costing etc. The Directorate may reimburse the cost to the Operating Partner. How the Directorate is planning to address this issue?.	The OMA is increasing the hostel capacity currently. Any further plan to increase the hostel capacity shall be with the approval of the Institute Management Committee.
19.	General	The duration of the PPP period is only 5 year which is not feasible for any Operator. Any Operator who is onboarded will take at least 2/3 years to establish; and there is no time left to recover whatever money is invested. Ideally it should be 10 years plus additional 10 years on successful completion of the initial 10 years. Kindly revisit this clause and amend suitably.	No change is contemplated.

Sl. No.	Clause	Query	Response of the Authority
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20.	General	Point No. 4.1.1. is seeking for projections for 10 years, whereas the PPP period mentioned is 5 years. Kindly align the periods.	The periods are aligned. Please refer Clause 3.9 of the RFP
Queries/clarification sought for during the Pre-Bid Meeting.			
21.	General	Request for Joint Venture to be allowed for the project.	No change is contemplated.
22.	General	Will the two institutes be operated separately or under one institute.	Initially the two institutes may be operated as separate institutes, however, the two shall be operated as one institute with shared resources following approval of D.G. Shipping and/or Indian Maritime University.